



ITO GROUP

PARTNER & PLATFORM

Do it. Do it right. Do it right now.





ABOUT US

Ito Group is a multinational Engineering, Service, and Sales company focused on precision assembly of electronics.

The white character in the green globe symbolizes our name, and also a person with their hands outstretched, offering help.

It captures both who we are and what we do.



**SIMPLICITY
IS THE
ULTIMATE
SOPHISTICATION**



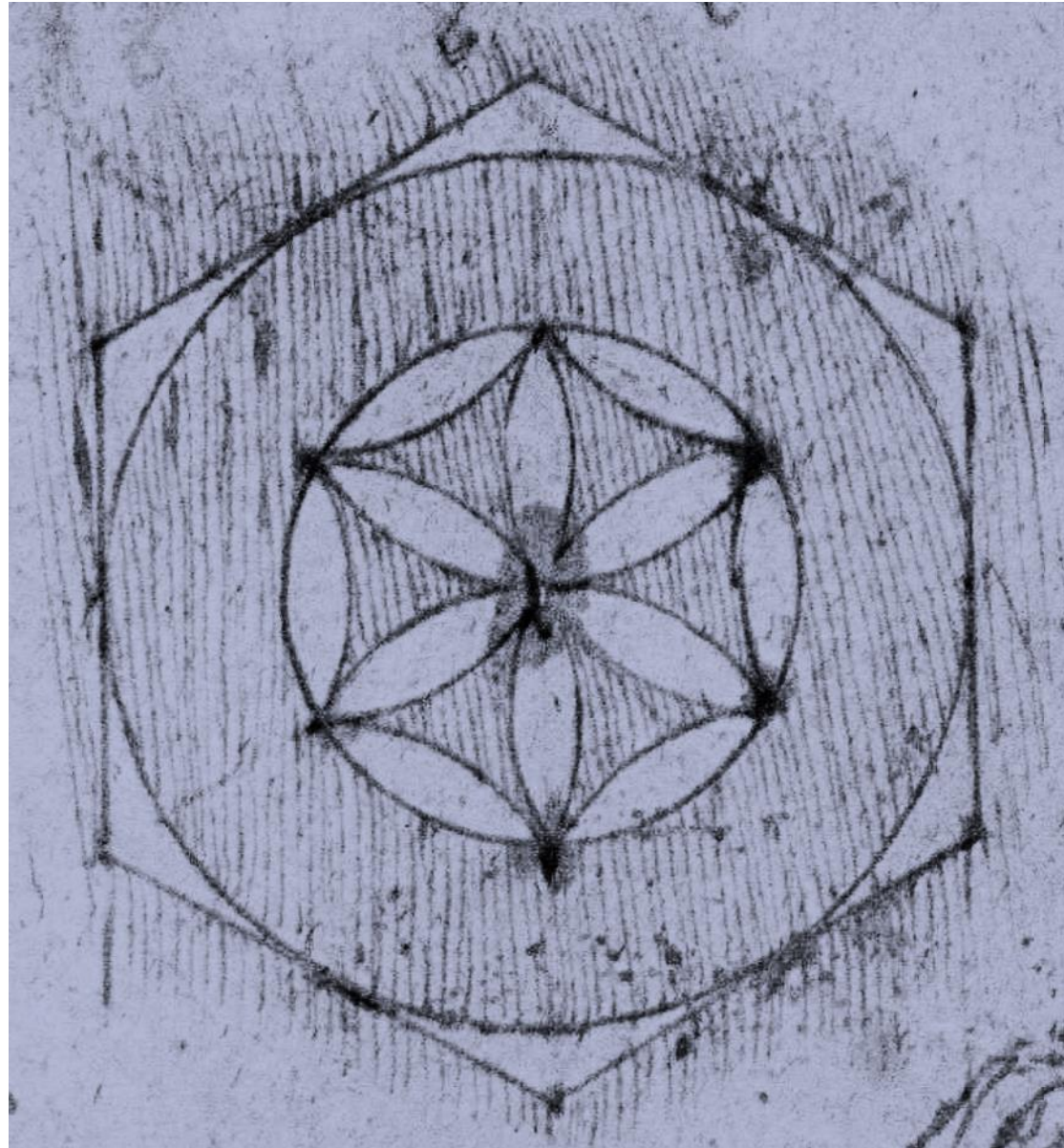
OPPORTUNITY AT GREAT RISK

- Commit and you still may not win.
- Win and you still may not survive.
- Survive and you still may not prosper.
- Companies win, survive, and prosper when they have the right combination of internal expertise and external partnerships to balance their risk.



THE IDEAL SCENARIO

- You already have all the people, equipment, facilities, and expertise you need.
 - That almost never happens.
- Reality is that you face a kaleidoscope of shifting patterns, demands, and timeframes.
- The key to prosperity is discovering how you can manage that risk and yet win higher-margin business.





Where Companies Struggle

- Not labor, it's plentiful.
- Not capital, it's cheap.
- Expertise is where companies struggle, and they struggle because they lack the time to develop it.



We're not Renaissance Men and Women, because we can't be; That era has come and gone.

Sophistication may be simplicity, but the complicated work must still get done.

And it's hard. It certainly cannot be done alone.



ITO GROUP

A SOLUTION AND PLATFORM FOR SUCCESS



SIMPLICITY WITHOUT BEING SIMPLISTIC

The Three Pillars



Engineering



Service



Sales



Do it.
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Do it right now.

Engineering & Services

- The core of everything we do.
 - 50% of our global workforce.
 - Our largest investment.
 - The key to our value as a platform.
- We strive to understand how to apply technology better than anyone in our field.



"These are the possibilities" to the owners of the design.

"This is how it would be done" to the owners of the manufacturing process.

"This is what the market requires" to the development teams.

"This is how you take it to market" to sales.

Expanding Awareness

- Builds on our strong technical strengths.
- Improves our partners' capabilities.
- Provides them with opportunities to grow.
- Develops trust.



ISO certifications

State-of-the-art 3D CAD and simulation software

Accounting to US GAAP

Company-funded ongoing education

Average senior manager has been at Ito Group 15+ years

Quality and Standards

International management team that can translate among and between cultures.

A data-centric approach to product development and implementation.

A desire to always improve.

A desire to always foster improvement.



The traditional trading company, evolved.

At Ito Group, we look at ourselves as a place where people, companies, ideas, and cultures come together to create opportunity.

Ito Group makes business going in both directions:

- Sells to manufacturers
- Brings business to manufacturers

We believe that all sides of any business on our platform must win.

Matchmaking



HOW THE PLATFORM WORKS

All platforms work by connecting and compensating parties.

Ito Group's platform does more – It enhances what each party can provide, adding value and increasing the attractiveness of its partners.



EXAMPLES

Sensor Subassembly Manufacturer

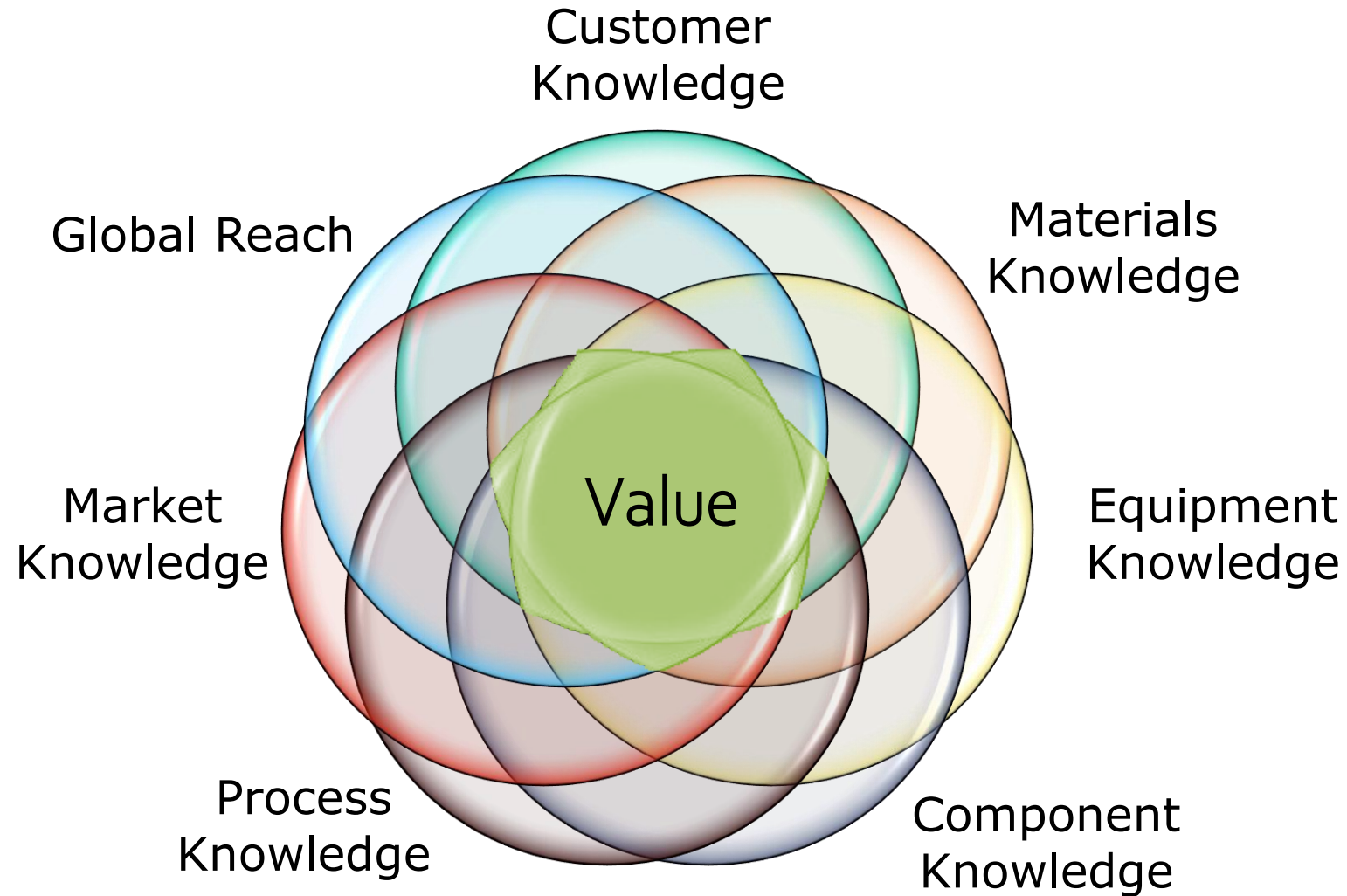
- Has manufacturing scale
 - Needs engineering scale that Ito Group can provide
- Has general high-volume manufacturing capacity
 - Needs specialty equipment that Ito Group has expertise in
- Wants custom manufacturing solutions based on off-the-shelf technology
 - Ito Group provides semi-custom solutions based on its VSTAR platform or fully custom solutions.
- Wants to win new business through a focused development effort
 - Ito Group provides engineering expertise and demo equipment to build required samples

Medical Device Manufacturer

- Has the core design concept and technology
 - Uses Ito Group to do design for manufacturing and prototype builds
- Needs a highly customized machine to integrate four process steps into one
 - Ito Group provides a complete custom solution optimized for the process
- In year 3, decides to outsource manufacturing
 - Ito Group works to find a qualified manufacturer with the right experience in Asia
- Wants to expand sales in India and SE Asia
 - Ito Group provides the primary logistics, financing, and warehousing capabilities across the region, along with sales offices in certain cities



VALUE BASED ON A FOUNDATION OF EXPERTISE



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Ito Japan
Ito America
Ito Europe
Ito China

Ito Thailand
Ito India
Ito Vietnam
Ito Taiwan

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